

Business Meetings with Employers

Comptel

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Sofia | Nov 3, 2010

Comptel in Brief

Comptel is dedicated to 'Empowering Communication Services™'

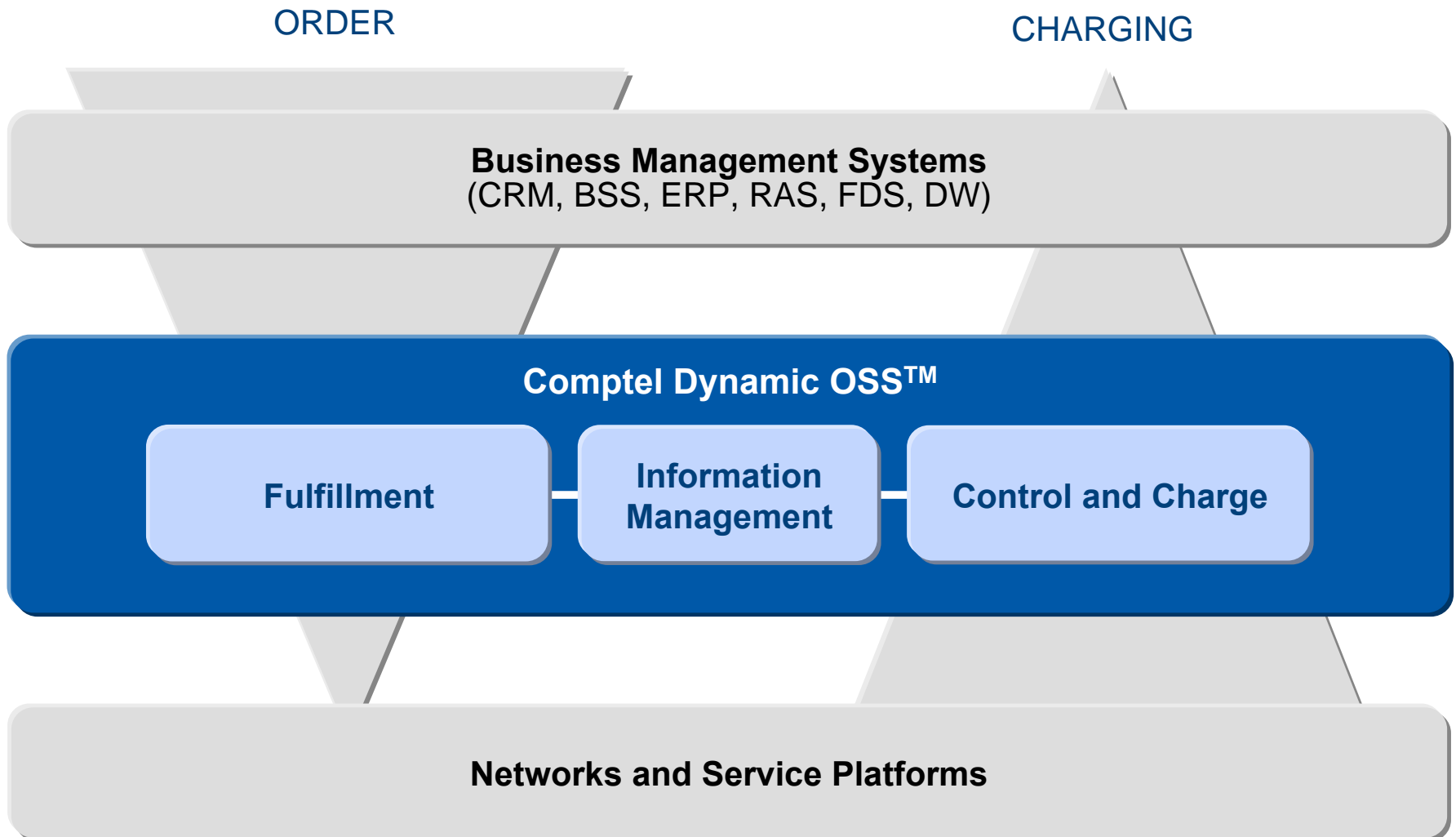


We deliver dynamic OSS solutions providing service-enabling fulfillment, mediation and charging capabilities

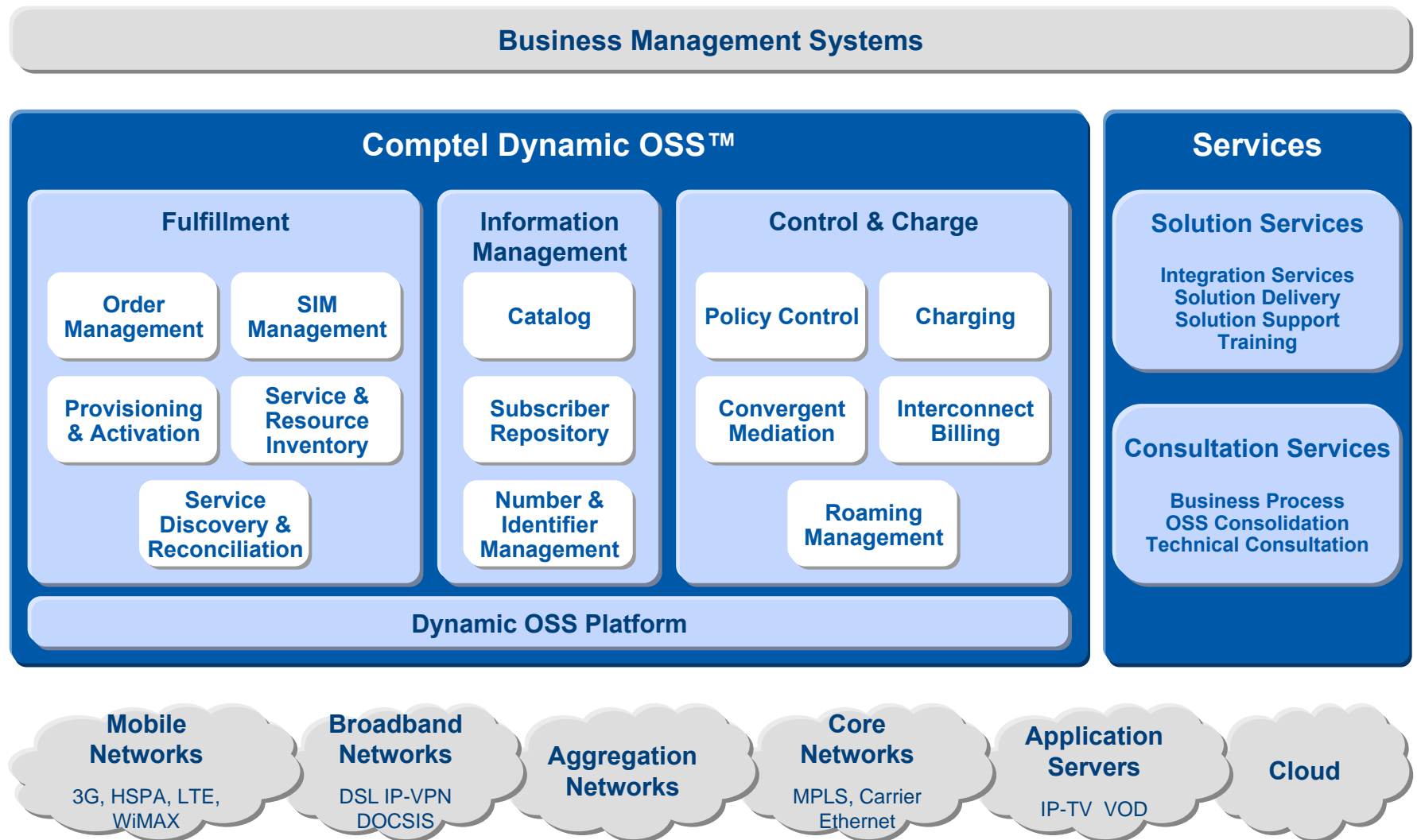
Our expertise empowers service providers to focus on their core business, delivering innovative services to their customers

Comptel has delivered solutions to 280 customers in 85 countries worldwide

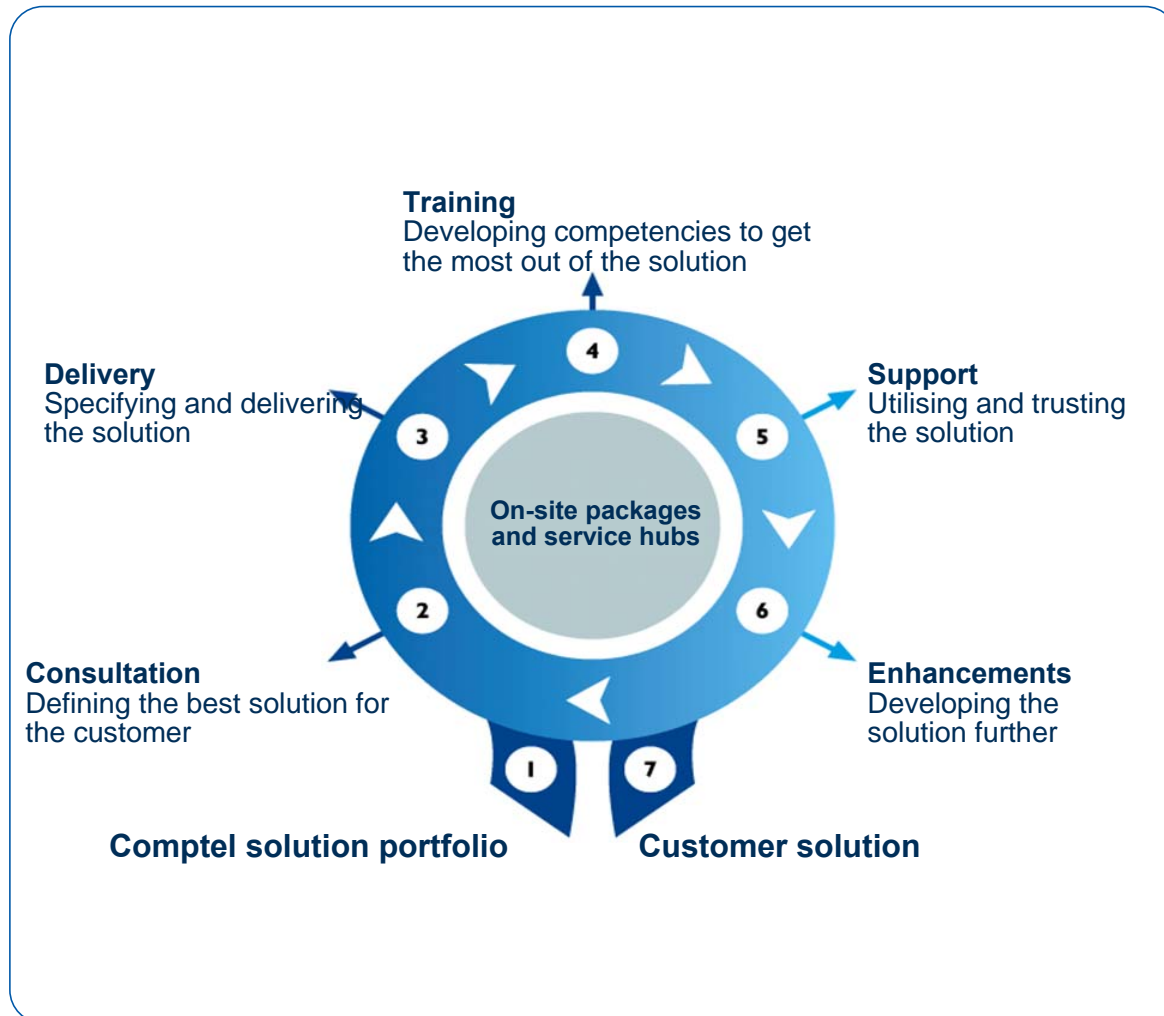
Comptel's Offering



Comptel Dynamic OSS™ – The Extended View



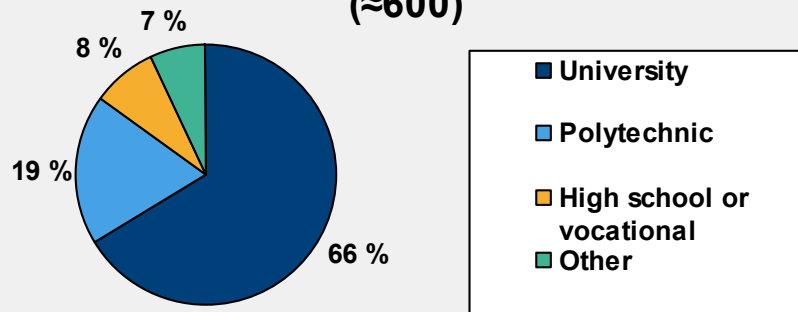
Delivering Solutions



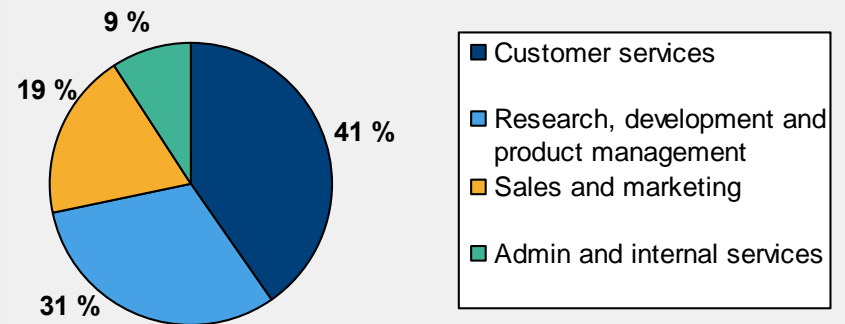
Comptel in Figures (2009)

Personnel

Highly Qualified Employees (≈600)

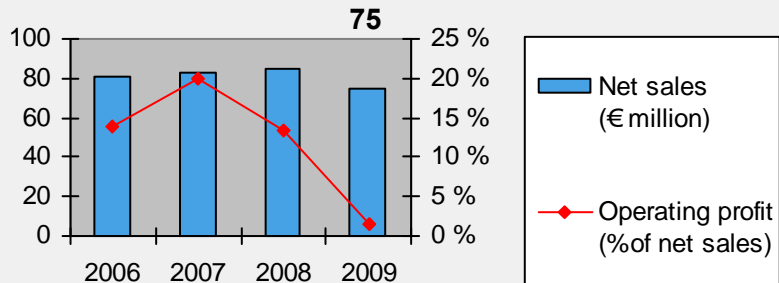


Dedicated to Serving Customers

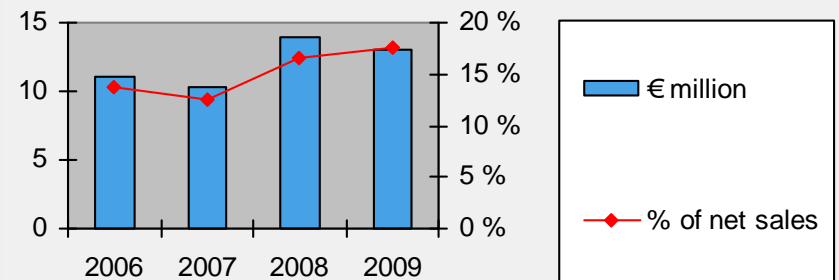


Finances

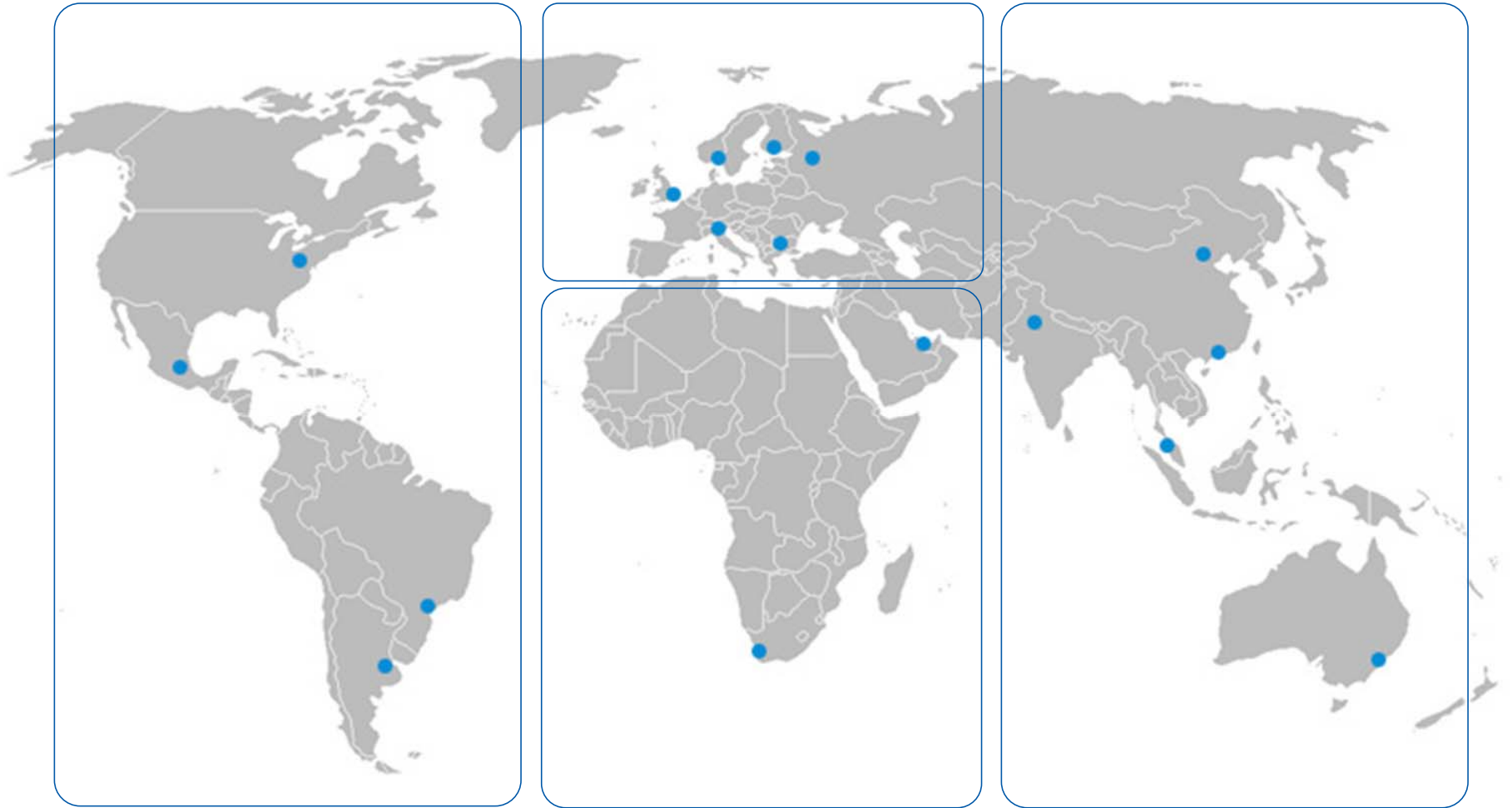
Business Performance



Commitment to R&D



Comptel World-Wide



Comptel's global strategic partners



Comptel Vision and Four Key Benefits

Comptel Dynamic OSS™ - Empowering Communication Services™

Fulfillment

Information
Management

Control and Charge

Time-to-Market

→ Comptel helps service providers reduce time-to-market for new services, driving real differentiated innovation

Reliable Delivery

→ Comptel's reliability enables service providers to predictably deliver quality services to their customers

Value for Money

→ Comptel helps service providers reduce overall operating costs so they can offer value for money to their customers

Partners for the Future

→ Comptel's flexible solutions adapt to existing environments and thanks to Comptel's expertise, evolve to meet the demands of future services

Providing Benefits to our 280 Customers

Time-to-Market

Reliable Delivery

Value for Money

Partners for the Future

américa
móvil

telenor

..T.. Mobile .. bharti

TeliaSonera

cell

movistar

oi

com hem

elisa

orange

kpn

AIS

FAREASTONE
遠傳

AXtel

Telefonica

中国移动通信
CHINA MOBILE

StarHub

SmarTone
vodafone

TIM

TDC

Qtel

O₂

zain

Claro

SWIFT

Deutsche
Telekom

upc

telecom^{nz}

TELEKOM
AUS TRIA

BT

SITA

SingTel

Comptel Dynamic OSS™ – Awarded Software



One vision four benefits



Comptel in Bulgaria

Shared service center in Bulgaria

- Set up since December 2008
- Serve Customers for Eastern Europe and Middle East and Africa
- Focus on software engineering part of delivery
- Meet Comptel's strategy for customer satisfaction and strategic goal of :

Being close to the customers

Supporting lucrative growth customer in the business regions

Area served from Bulgaria



Bulgarian unit to take care of:

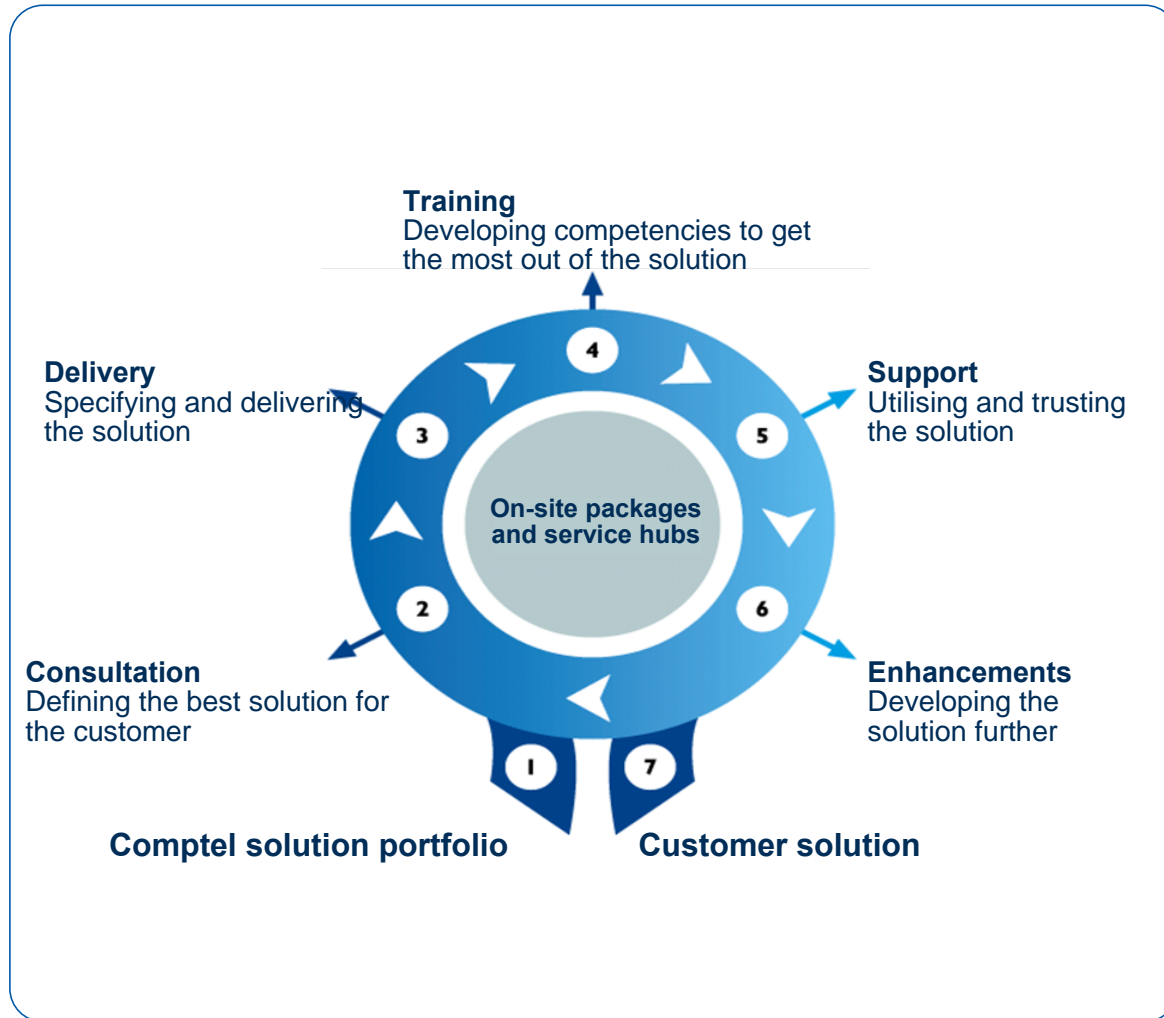
- Greece
- Romania,
- Bulgaria
- Albania
- Easter Europe

Extends the support to:

- North Africa
- Middle East
- Russia

Provide the whole range
of Comptel professional services

Delivering Solutions



Center's Competency

- **Delivery of Company's products portfolio**
- **Analysis of customer requirements**
- **Development of all type of South and North bound interfaces**
- **Implementation of customer specific integration projects**
- **On demand changes in the products customizations**
- **Customer operational support**
- **Training Services**

Projects

- **KPN & Online.nl**
- **Vodafone group**
- **Cosmote group -**
- **Wind Hellas**
- **COMSTAR –Russia**
- **INWI (ex. Wana) Morocco**
- **Wataniya Kuwait**
- **Omantel (Oman)**
- **Qtel group**

Complete Proof of Concepts

- **O2 Germany** – mediation and interconnect implementation
- **Active billing** – interconnect implementation

What we are doing?

- **Analysis, implementation and integration of Comptel products**
- **Provide complete OSS solution to customer**
- **SECOND and THIRD level, post implementation support**
- **Consultancy services of implemented solutions**

What we are not?

- **We are not a Call Center**
- **We are not a support center**
- **We are not a retailer supplier**

What we are searching for?

Loyal

Flexible

Self-Motivated persons

Grow

Travel

Succeed at Global Corporate environment

Work

at virtual teams

in multicultural

and multilanguage atmosphere

What knowledge candidate should have in?

- **Proficiency English (Working knowledge is acceptable)**
- **Analytical and communication skills**
- **Client orientation and problem solving skills**
- **Software engineering skills**
- **Data analysis skills**
- **Testing and Test process skills**

What about technology?

C (C++) or other C like languages

Java

Perl

Unix/Linux environment

Shell scripting

SOAP

XML

XSLT

Oracle

Informix



Relax and Questioning

More info at
WWW.COMPTEL.COM

Благодаря!

Thanks!

شكرا

Vielen Dank!

Thank You!

